



# 2010 Resource Showcase & Crab Feast

CALL FOR EXHIBITORS: PUBLIC & PRIVATE AGENCIES INVITED

CAPITAL DISTRICT VJJA • SEPTEMBER 30, 2010 • RICHMOND, VIRGINIA

For years, the statewide and regional events of the Virginia Juvenile Justice Association have been premier events for spotlighting resources and successful research-based strategies and programs for Virginia's youth. Following that trend, the Capital District Chapter's 2010 Resource Showcase & Crab Feast promises to be an event you will not want to miss. Participants will learn about prevention and intervention resources and programs from both public and private agencies. Even better this learning opportunity will be presented against the backdrop of an informal juvenile justice social and crab feast.

Don't miss this opportunity to maximize your exposure, introduce new services, reach key decision makers, and meet face to face with fellow juvenile justice professionals. VJJA events typically attract advertisers and exhibitors offering products, programs, services and resources aimed at delinquency prevention and intervention and/or geared toward professionals who work with court-involved children. Exhibitors include government agencies, non-profits, funding entities, youth-serving organizations, institutions of higher learning, community-based & residential providers, curriculum developers, training companies, prevention publishers, drug testing companies, prevention coalitions, research groups and prevention programs.

## Invited Exhibitors

Local, State & Federal Government Offices / Professional Groups & Associations / Non-Profit Organizations / Institutions of Higher Learning / AMI Kids (former VA Wilderness) / Associated Educational Serv. (AES) / Assisted Resources for Children Any Transactions / Brookfield / BI / Barry Robinson Center / Big Brother-Sisters / Boys & Girls Clubs / Clinical Alternatives Commonwealth Challenge / Comprehensive Monitoring Solutions / Creative Youth Concepts / Communities in Schools Community Solutions / Dominion / Discovery / Elk Hill / Family Focus / FPS / First Contractors / GRIP (Gangs) / Grafton Graydon Manor / Grace Haven / Hughes Center / Hallmark / HopeTree / Hughes Center / IFCS / Intercept / iSecureTrac Jackson-Field / Jefferson Trail / Keystone-Kidlink / Kids Peace / Kids in Focus / Liberty Point / Luve'Em Like Mines / Lutheran Family Services / Manterfly Youth Development / National Counseling Group (NCG) / NorthSpring / NDUtime / The Pines Patrick Henry Boys & Girls Plantation / People Places / Poplar Springs / Pyxis Phillips Programs / Richmond League of Therapists / Richmond Midnight Basketball / Riverside Hospital / Rosey Grier Pavillion / Satellite Tracking of People (STOP) Securicor (G4S) / St. Joseph's Villa Specialized Youth Services / STARS / Timber Ridge / UMFS / US Army / US Navy US Marines / Vanguard / Virginia Treatment Center / Volunteer Match / VA Home Boys & Girls / Wilkerson Consultants / Youth Empowerment Services (YES) / Youth 4 Tomorrow / Youth Villages

## Expected Attendees

The event is expected to attract professionals from nearly every agency and organization that works with or on behalf of court-involved children: Judges, Defense Attorneys, Prosecutors, Administrators, Probation Officers, Educators, Mentors, Counselors, Social Workers, Law Enforcement, Group Home Providers, Mental Health Providers, Detention Alternative Providers, Evening Reporting Center Staff, Secure Detention Staff, JCC Staff, Child Advocates and more.

## Exhibit Package

Includes: Table; Exhibit Registration for 2 employees; Inclusion in "Booth Bingo" game; 2 Crab Feast Tickets

## Door Prizes and Incentives

Individuals and companies are encouraged to donate door prizes, participate in booth bingo and provide giveaways as a way to drive traffic to their booth and maximize their visibility. Typical door prizes include: small electronics and gift cards. Typical giveaways include mugs, t-shirts, bags, pens, mouse pads and post-its.

## About VJJA

Founded in 1966, VJJA is an organization of nearly 1200 professionals representing nearly every agency and organization in the commonwealth that works with or on behalf of court-involved children. The organization is administered by an elected board and is committed to child advocacy and advancing the professional interests and competencies of its members. State and local training events are held, with a statewide conference in November. Visit: [www.VJJA.org](http://www.VJJA.org)

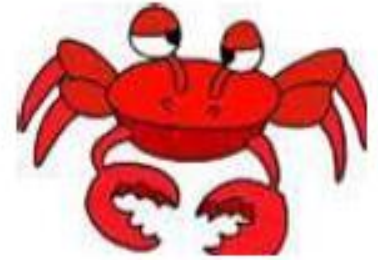
## Sign Me Up!

An exhibit order form is attached to this flyer. Government and Other Agencies That Do Not Charge for Services - \$0 FREE. For Profit and Fee-Based Agencies - \$100; Direct questions to: Demian Futterman @ 804.786.0092 or [capitalexhibits@vija.org](mailto:capitalexhibits@vija.org).

# Advertising Flyer



## VJJA's Capital District Presents Resource Showcase 2010 Juvenile Justice Networking Social & Crab Feast



**NETWORKING**

**DOOR PRIZES**

**MEMBERSHIP  
DRIVE**

**VOLUNTEER  
RECRUITMENT**

**INFORMAL  
LEARNING**

**DOOR PRIZES**

**FOOD**

**FUN**

### **MENU**

Hard Shell Crabs  
Chicken  
Assorted Sides  
Beverages

## The Showplace

**EXHIBITION CENTER**

3000 Mechanicsville Turnpike  
Richmond, VA 23223

**Thurs., September 30, 2010**  
4 pm – 8 pm

### **Registration**

Advance Tickets - \$10  
Event Day Tickets - \$15  
Government Exhibitors - \$0  
Non Fee-Based Exhibitors - \$0  
Fee-Based Exhibitors - \$100

### **Learn More at**

[www.vjja.org/crabfeastpayments.html](http://www.vjja.org/crabfeastpayments.html)

### **Who Should Attend**

Judges, Defense Attorneys, Prosecutors  
Administrators, Probation Officers, Educators,  
Mentors, Counselors, Social Workers, Law En-  
forcement, Group Home Providers, Mental  
Health Providers, Detention Altern. Providers,  
Secure Detention Staff, JCC Staff and more

**Must Be 21 or older to attend**

Meet & greet juvenile justice professionals,  
explore development opportunities, and  
discover resources and interventionists.

### **INVITED EXHIBITORS**

**LOCAL & STATE  
GOVT AGENCIES**

**COMMUNITY-BASED  
& RESIDENTIAL  
PROVIDERS**

**HIGHER  
EDUCATION**

**RECREATIONAL  
PROGRAMS**

**PROFESSIONAL  
ASSOCIATIONS**

**ADVOCACY  
GROUPS**

**COMMUNITY  
SERVICE WORK SITES**



# VIRGINIA JUVENILE JUSTICE ASSOCIATION

## 2010 Resource Showcase & Crab Feast

### Exhibit Order Form

To place order: (1) Review the "Call for Exhibitors" prospectus in its entirety (to include "Terms & Conditions") (2) complete the order form below (3) enclose payment (4) mail order form and payment postmarked on/before Sept 17, to: Demian Futterman, VJJA Capital District Director of Vendor Relations, 1100 Bank St., Richmond, VA 23219 (5) in addition to postal mail, send electronic copy of order to [capitalexhibits@vija.org](mailto:capitalexhibits@vija.org). Direct questions to Demian at: [capitalexhibits@vija.org](mailto:capitalexhibits@vija.org) or 804.786.0092. Make all checks payable to: Virginia Juvenile Justice Association (VJJA); Memo Line: 2010 Showcase & Crab Feast, Exhibit Pkg

**FINAL ORDER DEADLINE: September 17, 2010**

<b>COMPANY/AGENCY/ASSOC</b>				
<b>EXHIBITOR'S NAME &amp; TITLE</b>				
<b>MAILING ADDRESS</b>				
<b>DAYTIME PHONE NUMBER &amp; FAX</b>				
<b>E-MAIL ADDRESS &amp; WEBSITE</b>				
<b>COMPANY / AGENCY DESCRIPTION</b>				
<b>ADDITIONAL STAFF YOUR EXHIBIT?</b> (include Names and Titles)  One staff member included in fee; additional staff \$30 each	(2)	NAME:	TITLE:	included in fee
		E-MAIL ADDRESS:	PHONE:	
	(3)	NAME:	TITLE:	add'l \$30
		E-MAIL ADDRESS:	PHONE:	
	(4)	NAME:	TITLE:	add'l \$30
		E-MAIL ADDRESS:	PHONE:	
	(5)	NAME:	TITLE:	add'l \$30
		E-MAIL ADDRESS:	PHONE:	

<b>DOOR PRIZE DONATION</b>	_____	I WILL DONATE A DOOR PRIZE ITEM: _____
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<b>VJJA PROFESSIONAL MEMBERSHIP DUES FOR FY'11</b>	\$20 each	Provide Member Names Joining or Renewing: _____
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<b>EXHIBIT PACKAGE (SELECT 1)</b>		
FOR-PROFIT AND FEE-BASED AGENCIES <input type="checkbox"/>	\$100	
GOVT AGENCIES AND PROVIDERS WHO DO NOT CHARGE FOR SERVICES <input type="checkbox"/>	\$0	
ADDITIONAL EXHIBIT STAFF	\$30	Each Additional Person (2 Exhibit Personnel Included in Base Rate)
ELECTRIC OUTLET		Cannot Be Guaranteed; Additional Charges May Apply
INTERNET ACCESS		Cannot Be Guaranteed; Additional Charges May Apply

<b>TOTAL AMOUNT DUE / ENCLOSED</b>	<b>\$</b> _____
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<b>FOR OFFICE USE ONLY</b>					
<input type="checkbox"/> Logged in Database	<input type="checkbox"/> Added to Fall Institute List	<input type="checkbox"/> Member	Date Rec: _____	Amt Rec: _____	Received By: _____
Notes: _____					



# VIRGINIA JUVENILE JUSTICE ASSOCIATION

## 2010 Resource Showcase & Crab Feast

### TERMS & CONDITIONS

1. **Approval:** VJJA reserves the right to accept or reject exhibitor, sponsor and/or advertising applications based upon space limitations, relevance, appropriateness, timeliness, or other similar criteria. Participation in the program implies acceptance of the terms and conditions listed herein.
2. **Space Rental:** Each exhibit space is provided 1 - table and 2 chairs. Requests for other items (e.g. additional chairs, electrical and/or internet access) may or may not be available and must be requested at the time of original application. The availability of electrical, internet and other special requests is not guaranteed.
3. **Booth Assignment:** VJJA does not guarantee any particular booth selection and reserves the right to (a) decline or prohibit any exhibit, product or service for any reason, with or without cause, which, in their sole judgment, is not suitable to or in keeping with the character of the exhibition, or (b) relocate booth assignment, with prior notice to the exhibitor, for any reason, with or without cause. Final assignment of booths will be determined by VJJA at their sole discretion.
4. **Registration:** Exhibitors shall be required to check-in at the registration desk. Exhibitor badges will be issued and must be worn at all times. Staffing allowance is for 2 exhibitors per table. Additional staff may be added for a charge of \$10 (each).
5. **Regulations and Standards:** (a) Solicitation by non-registered exhibitors is strictly prohibited. Firms and representatives not assigned exhibit space are prohibited from soliciting business in any form in the Exhibit Hall area. Violators will be required to leave the Exhibit Hall. (b) Subletting space is prohibited: An exhibitor may not assign, sublet or share any space allocated without the written consent of VJJA. Companies shall not exhibit nor permit to be exhibited any merchandise not a part of regular company-products unless granted permission from VJJA. An exhibitor may not permit any representative of any firm not exhibiting to solicit business or take orders in the exhibitor's space. All business activities of the exhibitor must be confined to the booth space. Conducting business activities in aisles, lobbies or other areas is strictly prohibited. Exhibitors in violation of rule will suffer sanctions affecting their ability to exhibit at future VJJA meetings. (c) Samples of products, catalogs, pamphlets, publications and souvenirs may be distributed in the Exhibit Hall provided it is done in a dignified manner, does not create a nuisance and does not interfere with adjoining exhibits. (d) Loudspeaker displays or other devices, that in the sole judgment of VJJA may be generally disruptive, are not permitted. If objections arise, the offending exhibitor may be reassigned to another booth or required to discontinue the activity altogether. (e) No exhibit may be dismantled before the official close of the conference, nor may any part of the exhibit or equipment be prematurely removed, once it has been set up, except with the permission of VJJA. (f) Exhibitors may not offer or serve food and/or beverages to conference attendees. Compliance failure with regulations may result in termination of exhibit privileges.
6. **Setup & Tear-Down Information:** Set-up will be on Thursday, September 30, between 3:00 pm and 3:30 pm. tear-down will be on Thursday, September 30, 2010, at 8:00 p.m. All exhibit booth/table materials, particularly drapes, curtains, table covers, etc. must be flameproof and comply with federal, state and municipal fire laws, insurance underwriter and hotel safety regulations. All packing materials and similar materials must be removed from the exhibition area upon completion of the booth installation. VJJA will review exhibit setup to ensure compliance with exhibit rules before the Exhibit hall opens.
7. **Failure to Occupy Space:** Any exhibit space that is not set up and occupied by 3:30 pm on September 30, 2010, will be forfeited by the exhibitor, unless arrangements for delayed occupancy have been made in advance. Unless prior approval is granted, the rental payment for the unoccupied exhibit will be forfeited.
8. **Liability and Security:** The exhibitor assumes the entire responsibility and liability for losses, damages and claims arising from personal injury, injury or damage to exhibitor's displays, equipment and other property brought upon the premises of the hotel. The exhibitor shall indemnify and hold harmless VJJA, the hotel site, its agents and employees from any and all loses, damages, and claims. VJJA will not insure or indemnify exhibitors of damages of any kind. It is the exhibitor's responsibility to secure exhibit and other property during the exhibit hall hours. The exhibit hall will be locked following the close of functions.
9. **Cancellation of Space:** Cancellation of exhibit space must be in writing to: Stephanie Garrison, VJJA Capital District Chair, 1600 Oliver Hill Way, Richmond, VA 23219, and postmarked on or before September 17, 2010, to receive a partial refund or credit. No cancellations will be accepted or credits/refunds made after September 17, 2010.
10. **Cancellation of Exhibition:** In the event the exhibition must be cancelled, postponed or relocated because of fire, strike, govt, regulations, casualties, acts of God or other causes beyond the reasonable control of VJJA, the exhibitor waives any and all damages/claims for damages. The exhibitor agrees the sole liability of VJJA will be to return rental payments.
11. **Amendment to Rules:** Any and all matters or questions not specifically covered by the preceding rules and regulations shall be subject solely to the decision of the Virginia Juvenile Justice Association (VJJA) Board of Directors.
12. **Photographs:** Photographs will be taken during the event. By attending/exhibiting, you are authorizing VJJA to use your photograph in future on-line and print publications.